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TO RUCPDOG/USDOC WASHINGTON DC
INFO RUEHC/SECSTATE WASHDC 1378
RHMFIUU/DEPT OF HOMELAND SECURITY WASHINGTON DC

UNCLAS ABU DHABI 000972

STATE FOR PM/DTCC FOR BLUE LANTERN COORDINATOR
USDOC FOR 532/OEA/M.HAMES/D.FARROW
DHS FOR ICE/STRATEGIC

SIPDIS

E.O. 12958: N/A
TAGS: [BEXP](#) [ETRD](#) [ETTC](#) [AE](#)

SUBJECT: EXTRANCHECK: PRE-LICENSE CHECK: AL ARABIA FOR SAFETY AND SECURITY

REF: USDOC 05150

1. Reftel requested that post conduct a pre-license check of Al Arabia Safety and Security for license application no. D401100: Technical data relating to parts, systems, machining, and assembly processes relating to ECCN 9A018 controlled airport firefighting vehicles. On August 20, 2008, Embassy Export Control Officer (ECO) met with Mr. Mohammed Ameen, Sales Manager, Al Arabia Safety and Security at their Dubai, UAE offices.

2. Ameen provided the following information: Al Arabia Safety and Security is one of many different subsidiaries of the Juma Al-Majid Group (www.al-majid.com). Al Arabia specializes in fire safety and related security products and equipment. The Al Arabia office was part of the larger Juma Al-Majid Group enterprise and was consistent with a well established fire safety and security business.

3. Regarding this license application Ameen advised that the Technical data/documentation is related to its business relationship with Oshkosh Corporation (www.oshkoshtrucks.com), the U.S. license applicant. Oshkosh is major manufacturer of specialty trucks which include airport fire-safety vehicles. In partnership with Al Arabia, Oshkosh has sold six of their Striker 4500 airport fire-fighting vehicles to Dubai International Airport and has plans to sell many additional vehicles for the new Dubai World Central Airport project. Related to these Striker 4500 sales, Al-Arabia and Oshkosh are establishing a part-assembly, systems repair, and material warehouse/plant in Dubai which is still under construction. The technical data related to this license application consists of manuals/documentation for the Striker 4500 that would be used for sales purposes to convey parts, systems, and repair requirements with its UAE airport fire safety customers only. Ameen commented that Oshkosh Corporation will actually be managing this new facility and the technical data is actually destined for Oshkosh operations. Al-Arabia will have a minimal role outside of being Oshkosh's UAE agent. ECO also contacted Mr. Eric Buchanan, Manager for Middle East Maintenance, Oshkosh Corporation who confirmed their business relationship with Al-Arabia.

4. Post considers Al Arabia for Safety and Security to be a reliable recipient/conduit for U.S.-origin technical data for this transaction.

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